



Darigold Expands Global Operations

Strengthens customer relationships through new direct overseas network

SEATTLE – July 23, 2018 – [Darigold Inc.](#) announces it will substantially expand its global customer service and long-term commitment to growth in international markets. The company is creating an overseas sales, service and distribution network to strengthen its valued international relationships. So far, Darigold has opened offices in Mexico City, Singapore and Shanghai, and expects to expand to more countries soon.

Darigold projects it will grow from serving roughly 20 countries today to serve 40 or more countries in the near future. The company will also offer deeper product customization capabilities along with solutions tailored for customer and country specific needs. More than 40 percent of Darigold farm milk production goes into export products today, and Darigold expects that to surpass 50 percent in coming years, in addition to overall farm production growth.

Customer needs and expectations for more personalized service and technically advanced solutions are increasing rapidly with rising global demand and developing world incomes. Customers expect a long-term, sustainable supply source through direct relationships with sophisticated suppliers. Given the sustainable nature of Northwest agriculture, Darigold's coastal proximity to global ports, and its owners' long-term commitment to excellence, Darigold is well positioned to serve these expanding needs.

While Darigold will maintain its headquarters in Seattle, it is hiring employees overseas to support the development and expansion of its international network to connect Northwest dairy to the rest of the world.

"We are excited to expand with new in-house international capabilities and better serve our customers worldwide through a direct network," Darigold President and CEO Stan Ryan said. "With an expanded global team, Darigold can fully realize the potential of providing Northwest dairy products' unique sustainability, quality, nutrition and taste to the world."

Founded in 1918, Darigold is celebrating its 100-year anniversary by accelerating its multigenerational effort to bring the unique goodness of Northwest dairy to the world. This expansion of Darigold's capabilities reinforces its position as a leading global ingredients provider and sets the company on a path for the next century of growth.

For more information regarding international sales and distribution, please contact Jonathan Spurway at jonathan.spurway@darigold.com. For regional sales information, contact Ashwini Law (Asia, Middle East and North Africa) at ashwini.law@darigold.com, Eugenio Massieu (Latin America) at Eugenio.massieu@darigold.com or Michael Feeney (U.S.) at michael.feeney@darigold.com.

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About Darigold

Headquartered in Seattle, Darigold, Inc. is the marketing and processing subsidiary of Northwest Dairy Association (NDA), which is owned by nearly 500 dairy farm families. NDA membership approximately 10 billion pounds of milk annually from farms in Washington, Oregon, Idaho and Montana. Darigold, Inc. produces a full line of dairy-based products for retail, foodservice, commodity and specialty markets, and is one of the largest U.S. dairy processors. Darigold, Inc. operates 11 plants throughout the Northwest, processing high-quality milk produced by its dairy farm families. For more information, see www.darigold.com.

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